

MEMORANDUM

TO: Jeb Spaulding; Secretary, Agency of Administration (AOA)

THRU: Doug Racine; Secretary, Agency of Human Services (AHS)

FROM: Mark Larson; Commissioner, Department of Vermont Health Access (DVHA)  C.O.  M.L.

DATE: May 10, 2012

SUBJECT: Sole Source Justification for Gartner Consulting Contract # 22013
Duration: 5/16/2012 – 5/15/2013 Value: \$2,554,500

It has been recognized that current State resources are not adequate to meet the impending federal deadlines for implementation of the Health Insurance Exchange and other related ACA and health care reform projects. To address this issue, AHS Secretary Racine and AoA Secretary Spaulding, in consultation with the Department Information and Innovation (DII), Agency of Human services Information Technology (AHS IT), and DVHA's Division of Health Reform identified the need to engage consulting services to support the design, development and procurement of the components of the AHS Health Services Enterprise portfolio of projects. Because of the federally imposed time constraints for these projects (October 1, 2013 and January 1, 2014), the need to get additional expertise on the ground to support the State of Vermont (SOV) as quickly as possible, and the unique alignment between Gartner and the SOV direction, a decision was made to sole source these services to Gartner, Inc.

Gartner is one of the world's leading information technology research and advisory companies, delivering independent recommendation of available products from multiple vendors technology-related research and consulting services to Chief Information Officers (CIOs) and senior Information Technology (IT) leaders in corporations and government agencies across the United States and worldwide. Not only is Gartner providing assistance to other states currently pursuing Health Insurance Exchange (HIX) and Health Information Exchange (HIE) projects, but they have acquired staff uniquely knowledgeable in the state that the SOV has chosen to follow. Additionally, the State CIO and staff at AHS have previous experience with Gartner, who are widely recognized for their expertise in technology systems planning and procurement processes.

This contract complies with all mandatory provisions of AOA Bulletin 3.5. Funding for this agreement will be covered by Global Commitment to Health appropriations. DVHA looks forward to approval of this agreement.

Approved By:  E-SIGNED by Michael Clasen
on 2012-May-18 Date: May 18, 2012