

Medicaid Management Information System Design, Development, and Implementation, Medicaid Operations Services, and Integrated Contact Center System and Services

Strategic State Initiatives Briefing
July 17, 2014



Agenda

- General Welcome and Vendor Role Call
- Session Logistics
- Schedule and Purpose of the Vendor Briefings
- Opening Comments, MMIS Team Introductions
- Green Mountain Care (GMC) 2017
 - Priorities
 - Timeframes
 - Impact to MMIS and the Vendor
- All-Claims Payment
- Programs not in scope that must be supportable in the Future
- Question and Answers-staff assigned questions in their areas of expertise
- Closing Remarks

Conference Logistics

- Please place telephone on mute during the call.
- **Attendance** — In lieu of a roll-call, it is a requirement to send **Michelle Mosher** (michelle.mosher@state.vt.us) an email with “Vendor Briefing Attendance” in the subject line and with your contact information in the body of the email in order to record your attendance.
- **Questions** — Please submit any questions specific to this topic via email to michelle.mosher@state.vt.us with “Vendor Briefing Questions” in the subject line. Questions received prior to the briefing will be addressed during the session. As time allows, additional, follow-up questions may be allowed during the session.
- **Answers** will be provided verbally during the call and in the form of Addenda to the RFP, available on the DVHA website below –
 - <http://dvha.vermont.gov/administration/2013-requests-for-proposals>
- **Follow-up questions** – Additional questions may be submitted in writing in accordance with guidelines of the RFP.

Vendor Briefings

- This session is one of the Vendor Briefings to be conducted as part of the procurement. Each will be 60 minutes, and will allow for a brief Question and Answer session related to the specific topic of the briefing. The topics of the briefings are:
 1. Procurement Overview was held July 15, 2014
 2. Technical Overview was held July 16, 2014
 3. State Strategic Initiatives (this session)

- There is also a mandatory pre-proposal bidders' conference scheduled for August 6, 2014.

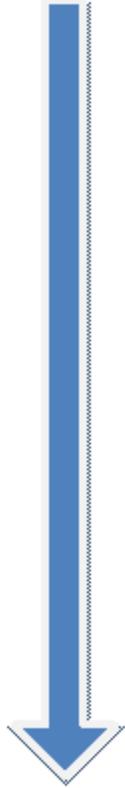
Welcome and Introductions

- Lori Collins – Executive Sponsor and Business Lead
- Samantha Haley – Business Lead
- Michelle Mosher – Procurement Officer
- Scott Brown – Project Manager
- Michael Hall – Technical Lead
- John Hunt – Enterprise Architect, DII
- Michelle Mosher – Procurement Officer
- Tom Boyd – Deputy Commissioner of Health Care Reform

Green Mountain Care (GMC) 2017 – Priorities

- In May of 2011 Vermont passed Act 48, putting the state on the path to implementing a universal and unified health care system that covers all Vermonters. The path to publicly financed, universally available, high quality health care coverage is complex. Like any complex journey, this one will be accomplished in several steps
- Current plans include the following:
 - All Vermont residents will be enrolled automatically in Green Mountain Care (GMC).
 - If individuals have other coverage (e.g., ESI or Medicare), the other coverage would pay first and GMC would supplement as needed (“GMC Secondary”); Medicaid is the payer of last resort.

Green Mountain Care (GMC) 2017 - Timeframes



Late Fall 2012: Green Mountain Care Board produces draft of Green Mountain Care benefits for financing plan

January 2013: Financing plan due to the legislature

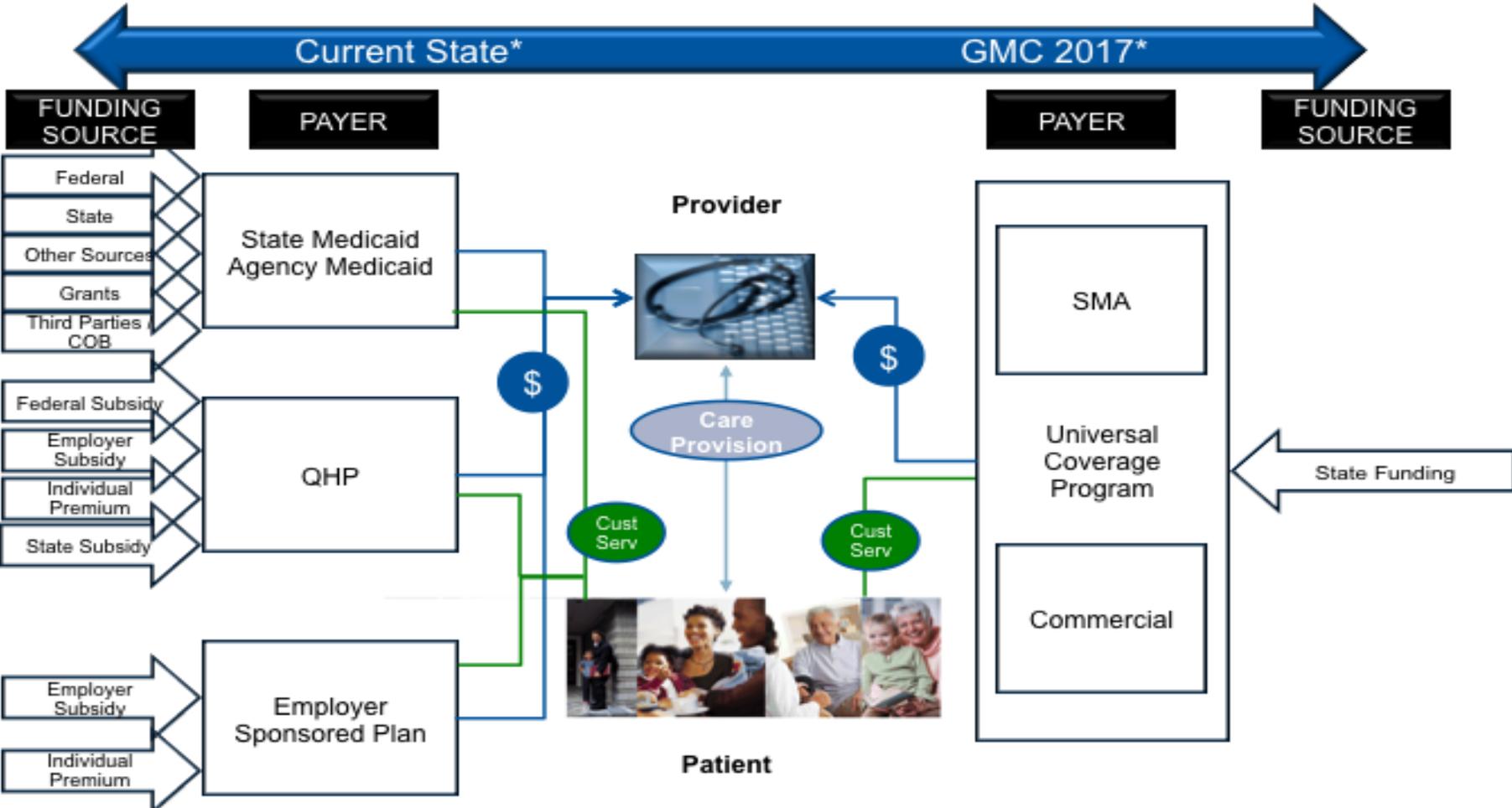
October 2013: Exchange enrollment begins for Vermonters

January 2014: Exchange coverage begins

Green Mountain Care occurs after ACA waiver and other requirements are met, including:

- Green Mountain Care Board proposes Green Mountain Care budget & ensures that certain minimum requirements are met
- General Assembly approves Green Mountain Care budget

Green Mountain Care (GMC) 2017 - Impact to MMIS and the Vendor



* Illustrative and not all inclusive

All-Claims Payment

The MMIS that is currently being procured must initially have the capacity for the following functionality:

- Support multiple, evolving payment models
 - Population-based Performance: Vermont Shared Savings ACO Models
 - Coordination-based Performance: Bundled Payment Models
 - Individual-based Performance: Pay for Performance (P4P) Models
 - Capitation

- Move beyond silos to an integrated enterprise that support improved customer experience and integrated services

- Mandates to comply with all regulatory reporting and service delivery requirements

Programs Not In Scope For This Procurement That Systems And Services Must Have The Capability To Support In The Future

PROGRAM	SYSTEM EXPECTATIONS
3 SquaresVT (SNAP)	52,382 households 100,020
Reach Up (TANF)	6,314 families 15,028 Recipients
Home Heating Assistance	54,622 households

Follow-up Q&A

Closing Remarks

- Mandatory Letter of Intent — July 14
- Vendor Questions Due — July 24
- Answers to Questions Posted — August 1
- Mandatory Bidders' Conference — August 6
- Answers to Bidders' Conference Questions Posted — August 12
- Technical and Cost Proposals Due — September 5
- Tentative Award Announcement — November 18
- Anticipated Contract Start Date — February 3, 2015

Thank you for your time today.