VERMONT

State of Vermont
Department of Vermont Health Access
312 Hurricane Lane, Suite 201
Williston VT 05495-2807
dvha.vermont.gov

[Phone] 802-879-5900
[Fax] 802-879-5651

Agency of Human Services

MEMORANDUM

TO: File

FROM: Lisa Watkins, Associate Director, Blueprint for Health, DVHA

DATE: May 22, 2012

RE: Hans Kastensmith, Contract # 22173, $15,000, Sole Source Justification

The Department of Vermont Health Access is entering into a Sole Source contract with Hans Kastensmith to facilitate the establishment of an "end to end" demonstration in which data extraction, transmission, and registry reporting can be available to support health services in a way that is meaningful to motivated clinicians and to establish two additional sites under the same plan.

For the past twenty-two years Mr. Kastensmith has founded, managed, and financed healthcare technology and consulting companies. He has been directly involved both politically and practically in several world wide and national healthcare projects in Government and private sectors. He was an integral part in the development of the first nationally accredited physician based disease management program in the nation in conjunction with the Los Angeles County Department of Health Services and was the guiding force in the State of Vermont's implementation in the State Health Information Technology fund as a consultant to the Legislature. As such, Mr. Kastensmith is uniquely qualified to perform the work specified in this contract.

His areas of expertise include strategic direction, merger and acquisition strategies, funding, corporate restructuring and business process reengineering. In addition to his consulting activities, Mr. Kastensmith has successfully lobbied the United States Congress representing high profile clients on several healthcare issues.

His overall experience and expertise make him a rare and valuable resource to push forward the difficult and multi-dimensional IT demonstration.