

TITLE: HEALTH BENEFITS EXCHANGE PLANNING AND IMPLEMENTATION

REQUISITION NUMBER: 03410-103-12

Proposal Due/Closing Date	11/30/2011, 3:30 pm
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Question: I don't see any clauses that would preclude vendors from bidding on the eventual implementation of the Exchange, call center, etc. if you bid on some or all of these services as outlined?

Answer: The successful bidder for Section 4, Stakeholder Involvement and Outreach/Education will be precluded from bidding on the implementation contract for the navigator program. This is necessary because the contractor will develop the scope of work for the RFP and navigator contract, and therefore can't bid on that same RFP. For all other sections of the RFP, the successful bidder may submit a proposal for the implementation contract(s).

Question: Our understanding is that grants and cooperative agreements may not provide for the payment of fee or profit to recipients or subrecipients. As such, can you please list (and define) the components allowable in the pricing of this effort (e.g., fee or profit, overhead, benefits, travel, administrative, etc.).

Answer: It is allowable for a for-profit company to bid. The best feedback we can provide regarding components is that the allocation should not exceed 13% as indicated in the scoring tool.

Question: Can companies bid on specific subsections within a section of this RFP and does the state want companies to list the subsections in our letter of intent? For example: Section 1: Exchange Operations and Business Function has 6 subsections

Answer: No, you have to bid on an entire section, of which there are 8. You can always subcontract for pieces that you don't have the internal expertise to do.